

# CEO Pet Project:Discussion

Authors: Paul H Decaire and Denis Sosyura

Discussant: Aneesha Chitgupi  
Field Workshop on Firm Finance

17/09/2021

# Summary

- ▶ Pet projects:
  - ▶ private gains for the CEOs
  - ▶ under-performing projects
  - ▶ reduced investment efficiency
  - ▶ poor monetary outcomes for shareholders
  
- ▶ Main Findings O and G Industry
  - ▶ Investment in projects that increase monetary value of CEO's assets (land) through initiation of projects close to CEO's land.
  - ▶ Firms are 3 times more likely to invest in such projects
  - ▶ Quicker to enter and make investments
  - ▶ Less sensitive to project output, lower investment efficiency

# Data and Methodology

- ▶ Drilling data for projects undertaken during sample period (2000-2020)
- ▶ Project cost data (pollution tax?)
- ▶ CEO characteristics, land property, family relations and their property LNPR
- ▶ Land/property purchased before CEO appointment
- ▶ Purchased before discovery of oil and gas
- ▶ Purchased close to family property

## Discussion Points

- ▶ CEOs' private assets increase across all specifications that control for time, firm, CEO characteristics, Time effects.
- ▶ CEOs moving across companies and still the finding holds true
- ▶ Sample period 2000-2020, considering GFC impact and Trump Presidency
- ▶ Impact of political set up (Red states: easier to get clearances to invest) overlap between the drilling and states governed by Republics
- ▶ Before angular, non vertical extraction was standard practice
- ▶ Investments closer to CEO's property less likely to be exited; what are the exit policies?
- ▶ Separating CEO and Chairman position: What happens in Private firms where family take up such position?